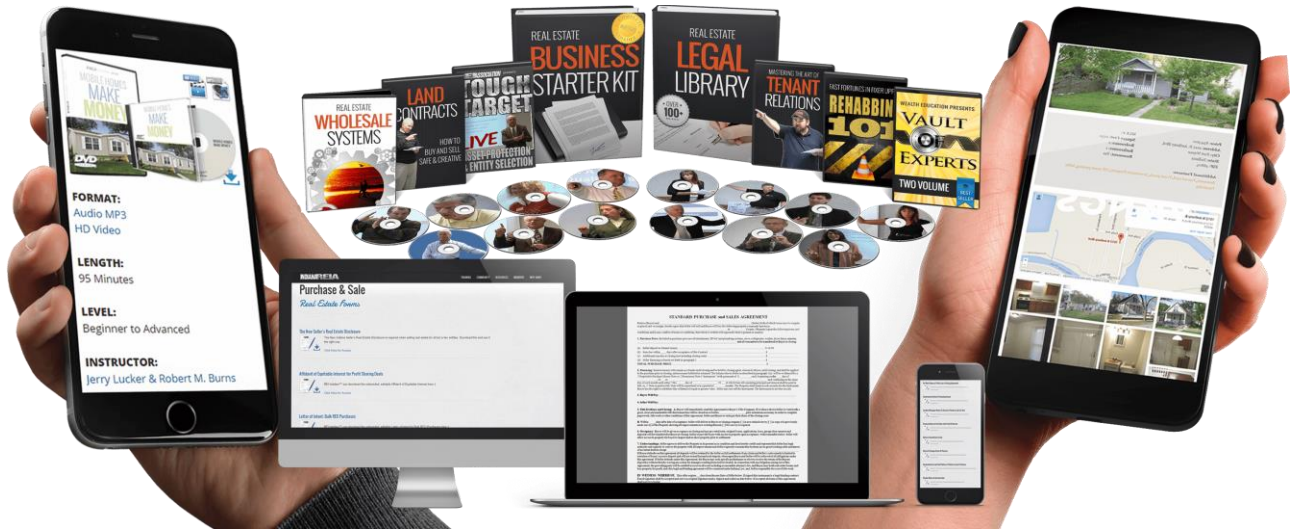


Road Map Around The **INDIANA REIA** MEMBERSITE TRAINING ACADEMY



IndianaREIA.com Indiana's Official Real Estate Investors Association™ (R.E.I.A.) offers a world-class online curriculum of real estate educational courses and resources at your fingertips to learn and master the key areas of investing faster using our 'Association Equitation' for massive success in real estate.

[TRAINING](#)

[COMMUNITY](#)

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[AWARDS & RECOGNITION](#)

CLICKABLE

TRAINING

IndianaREIA.com/buy

Title: How to Analyze & Buy Indiana Real Estate Investments

Description: Learn to Analyze & Buy Indiana Real Estate Investments online from the best in the business.

IndianaREIA.com/sell

Title: How To Sell Real Estate and Your Service

Description: Several courses on how to sell Real Estate Fast and sell your services as a housing provider if you rent property.

IndianaREIA.com/manage

Title: Training and Tools to Learn Property Management

Description: Skyrocket your profits and systematize your business when you learn property management systems with our in-depth training and timely resources.

IndianaREIA.com/market

Title: Marketing Your Real Estate & Services

Description: Dominate you area with these Trainings and Resources for Effectively Marketing Your Real Estate & Services.

TRAINING continued

[IndianaREIA.com/insider-interview](https://indianareia.com/insider-interview)

Title: Exclusive Insider Interviews with Experts in Business and Real Estate

Description: With Scott Fladhammer's Insider Interview™ series you can get all that and more: ideas to increase cashflow, profits and business building ideas.

[IndianaREIA.com/hot-seat](https://indianareia.com/hot-seat)

Title: Get the Skills to Master High Stakes Conversations and Negotiations

Description: When the stakes are high our adrenaline starts flowing we tend to say the wrong things. Our upcoming Hot Seat courses show you how to master those awkward conversations and high stakes negotiations so you can stay cool and in control to get the results you want.

[IndianaREIA.com/case-studies](https://indianareia.com/case-studies)

Title: Real Estate & Business Case Studies

Description: Analyze & learn from experts in the Community to get analytical insights of real life real estate deals. Get an inside look into the thought patterns of successful investors find out what they are thinking as they face problems and profits and see the hidden profit centers in everyday opportunities then put that into your business.

COMMUNITY

[IndianaREIA.com/indiana-investors-directory](https://indianareia.com/indiana-investors-directory)

Title: Real Estate and Business Indiana Investors Directory

Description: The Indiana Investors Directory is an online Rolodex of real estate investors from across Indiana and the country to connect and do more deals, & have fun.

[IndianaREIA.com/showcase](https://indianareia.com/showcase)

Title: Showcasing Our Community of Investor to Show You 'whats-working-now' Strategies

Description: Investor Showcases our member's business models for doing deals, growing assets and whats-working-now strategies. Get an inside look and connect with them now.

[IndianaREIA.com/go/alum](https://indianareia.com/go/alum)

Title: Get to know your REIA

Your network is very much related to your net-worth. That's why we are here to help newbies and seasoned veterans take your investing to the next level. And vote for our REIA Community Recognition and Awards

[IndianaREIA.com/plugin](https://indianareia.com/plugin)

Title: Grow, connect, and get plugged in to the REIA

Description: Behind every great profession, there is a great association. And in those great associations, there are a great group of people who are plugged in. They help build a future for themselves and those around them. Find out how you can participate in the Fort Wayne Indiana Real Estate Investors Association™ community.

COMMUNITY continued

[IndianaREIA.com/meetings](https://indianareia.com/meetings)

Title: Fort Wayne Real Estate Investor Meetings

Description: Real Estate Investor Meetings combine training, community and resources for newbies and pros to learn and succeed fast in Property Management & Landlording.

[IndianaREIA.com/success-stories](https://indianareia.com/success-stories)

Title: We're A Reach-For-The-Stars Make-It-Happen Kind Of Group

Description: See the Fort Wayne Real Estate Investors Association (Indiana REIA™) success stories and inspirational deals!

[IndianaREIA.com/go/about](https://indianareia.com/go/about)

The Story of Birthing the Fort Wayne Indiana Real Estate Investor Association

RESOURCES

[IndianaREIA.com/orientation](https://indianareia.com/orientation)

Title: Fast Track Your Success with the Quick Start Orientation

Description: This introduction serves two huge purposes: 1. to introduce you to Indiana REIA™ and, 2. it's a whirlwind virtual tour around the robust membersite up to speed quickly and get started in the right direction – right from the start!

[IndianaREIA.com/help](https://indianareia.com/help)

Title: Member Support & Help

Description: Get the best help & support available to real estate professionals by Indiana REIA™. If you have any problem, contact us by phone (260) 436-5000 or online [IndianaREIA.com/contact](https://indianareia.com/contact)

[IndianaREIA.com/forms](https://indianareia.com/forms)

Title: The Largest Business & Real Estate Investing Legal Library

Description: Our Business and Real Estate Investing Legal Library has paperwork, contracts, checklists and simple-to-follow forms to analyze, manage, flip, rent & more. Many donated by local millionaire investors!

[IndianaREIA.com/bonuses](https://indianareia.com/bonuses)

Title: Download Real Estate Investing and Business Goodies

Description: Member Bonuses include Real Estate Investing Goodies. Download over dozen mini-courses, ebooks, audios and videos.

[IndianaREIA.com/mastermind](https://indianareia.com/mastermind)

Title: The Live Fort Wayne Real Estate Mastermind Group Sessions

Description: Live Real Estate Mastermind Group sessions give you a chance to get all your questions answered & help you crush through every barrier you may run into.

RESOURCES continued

[IndianaREIA.com/indiana-investors-platinum-package](https://indianareia.com/indiana-investors-platinum-package)

Title: The Indiana Investors Platinum Package Toolkit

Description: PLATINUM PACKAGE: A mega-pack of training and resources containing a TWO VOLUME set of indispensable real estate and business forms and many more!

[IndianaREIA.com/tech-talk](https://indianareia.com/tech-talk)

Title: Tech Talk - Training on Technology and Automation

Description: Real estate can be difficult if you don't have the right tools. Let our expert insiders help YOU master & leverage technology, you'll get the right tools.

[IndianaREIA.com/membership](https://indianareia.com/membership)

Title: About the Indiana REIA Membership Benefits & Levels

Description: See how to get involved with the Indiana Investors community and access the online curriculum of real estate courses and resources.

REIA AWARDS AND RECOGNITION

[IndianaREIA.com/rookie-investor-of-year](https://indianareia.com/rookie-investor-of-year)

Annual event highlights REIA's newest movers, shakers and money makers in the investor community.

[IndianaREIA.com/ambassador-award-winner](https://indianareia.com/ambassador-award-winner)

REIA recognizes the individual who best promotes and grows the Fort Wayne Indiana REIA with the Ambassador Award.

[IndianaREIA.com/landlord-of-the-year-award](https://indianareia.com/landlord-of-the-year-award)

In recognition of the individual who best promotes the ethics, servants' heart and professional ability to provide safe, affordable housing Indiana REIA bestows the Landlord of the Year Award.

[Indianareia.com/real-estate-member-of-the-month](https://indianareia.com/real-estate-member-of-the-month)

Indiana REIA™ Member of the Month recognizes those individuals who embody all our Real Estate Investors Association™ stands for.

REIA ACTIVITIES

[IndianaREIA.com/fort-wayne-cashflow-game](https://indianareia.com/fort-wayne-cashflow-game)

Learning doesn't just happen in a classroom or from a book. Inject some fun into learning about money and investing by playing the 'Cash Flow' game with other investors, both: newbies and pros. It's a great way to ramp up your learning, limit your risk, network and exchange ideas.

[IndianaREIA.com/fort-wayne-landlord-luncheon](https://indianareia.com/fort-wayne-landlord-luncheon)

Feed your body & mind at the REIA Landlord Lunch. See and meet where landlords eat.

[IndianaREIA.com/go/dod](https://indianareia.com/go/dod)

REIA DEALS OF THE DECADE

Scott Fladhammer noted "The deal of the decade comes along about every three months." Indiana REIA™ highlights great deals because the more great deals you see, the more you will believe.